



National Defense Academy



Personal information

Name and surname: Shalva Kvezereli

Education

2008 – 2010 Georgian Agrarian University; Business Administration Doctor's Degree

2003 – 2005 Germany; Weihestephan-Triesdorf University of Applied Sciences; Business Administration in Agriculture - MBA

1998 – 2002 Georgian Agrarian University; Bachelor; Engineer-Ecologist

Work-experience

From 2017 to the present day Georgian wheat producers union, member of the board

10.2016-02.2017 THE REGIONAL ENVIRONMENTAL CENTRE FOR THE CAUCASUS - Project: Distribution of irrigation systems distribution in Gori, Kareli and Gurjaani districts. Expert-marketingist

2016 - 2019 Member of Asian Development Bank Working Group - Agribusiness Consultant/Trainer (Asian Development Bank ADB)

From 2016 to the present day Triesdorf Agro-Business Consulting (TABCo), a member of the Working Group

From 2014 to the present day Davit Aghmashenebeli National Defense Academy, Associate Professor Management direction

2012-2013 United Nations Development Program: "Business Sustainable Development and Environmental Responsibility" Project Consultant

From 2011 to the present day Assistant Professor of Agrarian University of Georgia

Read lectures and seminars in subjects:

- Management Basics
- Marketing Basics
- Production and operations management
- Sales and sales management
- Agro products marketing
- Agribusiness management

07.2011-09.2012 Ltd "Sargo +". Position, Deputy Director (Head of Production Process)

09.2007-05.2011 German Technical Cooperation (GTZ), Private Sector Business Development Program (BDP-Borjomi) Coordinator

01.2006-08.2007 German Technical Cooperation (GTZ) Project:
"Promoting Education and Qualification in the Field of Agriculture and Region Development in the South Caucasus Countries". Working group member

07.2004-07.2005 Assistant to the Head of International Graduate Course, Department of Science at the University of Sciences using Wineshepan

Trainings and workshops

02.2015 Training: NATO - „DEEP National Georgian Educations’ Workshop“

12.2016 Training: NATO - „Technology in the Classroom“

01.2018 Workshop: "European experience in creating learning resources". Organizer: UNDP and the Ministry of Education, Science, Culture and Sports of Georgia

05.2018 Workshop: Textbook Validation Workshop Developed by the National Center for Educational Quality Enhancement in Collaboration with the Swiss Publishing House (LMZ)

06.2020 Seminar: "Agro Marketing" - Channels for selling agricultural products (online)

06.2020 Seminar: "Financing of agricultural enterprises" - sources of financing, loans, financing risk ratios, solvency, financing plan, liquidity plan. (Online)

Workshop - "Modern Methods of Teaching and Learning"

Organization - LEPL - David Agmashenebeli Georgian National Defence Academy

Year - 2023

Role – Participant

Workshop - "Modern Methods of Teaching and Learning"

Organization - LEPL - David Agmashenebeli Georgian National Defence Academy

Year - 2024

Role - Participant

List of scientific papers (Last 10 years)

Title of scientific works - "Transit Labyrinths and Georgia"

Types - Article

Name of publication - LEPL - David Agmashenebeli Georgian National Defence Academy -

Collection of scientific works

Year - 2025

Title of scientific papers - "Georgian Labor Market, Risks and Challenges Facing It"

Types - Research (in progress)

Name of organization - LEPL - David Agmashenebeli Georgian National Defense Academy

Year - 2025 – 2026

Title of scientific papers - "The Importance of Economic Literacy in the Context of Georgian Democracy"

Types - Article

Name of publication - ISTANBUL; TOPKAPI University; USBED Journal & Conference

Year - 2024

Title of scientific papers - "Online sales and the challenges they face (on the example of Georgia)"

Types - Article

Name of publication - LEPL - David Agmashenebeli Georgian National Defence Academy

Year - 2024

2022-2023 Food risks and challenges facing Georgia

LEPL - David Agmashenebeli Georgian National Defense Academy, Research. Authors: Shalva Kvezereli; Givi Duchidze

2023 Attitude and job satisfaction

LEPL - David Agmashenebeli Georgian National Defense Academy, Modern Management Challenges, Proceedings of the Scientific-Practical Conference

2022 Truth - justice

LEPL - David Agmashenebeli Georgian National Defense Academy. What is the cutoff point?! Modern Management Challenges, Proceedings of the Scientific-Practical Conference

2021 Responsibility

LEPL - David Agmashenebeli Georgian National Defense Academy, Modern Management Challenges, Proceedings of the Scientific-Practical Conference

2020 Food security

LEPL - David Agmashenebeli Georgian National Defense Academy, Global - Regional Security Challenges and Defense Forces, Proceedings of the Scientific-Practical Conference

2019 Corn production

Publication of Basisbank (Magazine №3 "Agro-Basis")

2019 Aquaculture production

Publication of Basisbank (Magazine №3 "Agro-Basis")

2018 Hazelnut production

Edition of Basisbank (Magazine №2 "Agro-Basis")

2018 Grape production

Edition of Basisbank (Magazine №2 "Agro-Basis")

2018 Grain production

Edition of Basisbank (Magazine №2 "Agro-Basis")

2018 Production of sheep and goat products

Edition of Basisbank (Magazine №1 "Agro-Basis")

2018 Pork production

Edition of Basisbank (Magazine №1 "Agro-Basis")

2018 Pastures (assessment of pastures in Georgia).

Publication of the Georgian Farmers Association.

2018 Livestock and production of its products in Georgia.

Publication of the Georgian Farmers Association.

2018 Kiwi - The guide is compiled and published by the United Nations Development Program (UNDP) and the Swiss Cooperation Office in the South Caucasus. Author of the planning and management part of the kiwi producer farm.

2017 Potatoes - The guide is compiled and published by the United Nations Development Program (UNDP) and the Swiss Cooperation Office in the South Caucasus. Author of the planning and management part of the potato-producing farm.

2017 Berry Crops - A handbook compiled and published by the United Nations Development

Program (UNDP) and the Swiss Cooperation Office in the South Caucasus. Author of the planning and management part of the berry-producing farm.

2017 Livestock - The guide is compiled and published by the United Nations Development Program (UNDP) and the Swiss Cooperation Office in the South Caucasus. Author of the planning and management part of the livestock producer farm.

2017 Beekeeping - The guide is compiled and published by the United Nations Development Program (UNDP) and the Swiss Cooperation Office in the South Caucasus. Author of the planning and management part of the honey producer farm.

2017 The main features of the Georgian labor market, Journal New Economist №3

2016 Nuts - The guide is compiled and published by the United Nations Development Program (UNDP) and the Swiss Cooperation Office in the South Caucasus. Author of the planning and management part of the hazelnut farm.

2015 Libra and law. Tbilisi, Publishing House "Sveti +"

Participation in conferences, congresses, symposiums

Title of scientific papers - "Main personality characteristics and their impact on work performance"

Types - Article

Publication name - LEPL - David Agmashenebeli Georgian National Defence Academy - Proceedings of the Scientific Conference

Year - 2025

Conference - "Modern Global Challenges"

Organization - LEPL - David Agmashenebeli Georgian National Defence Academy

Year - 2025

Role - Participant

2023 National Defense Academy, Scientific practical conference on current issues of 2023

Venue - City of Gori, 2023

Role - Speaker

Topic: - Attitude and job satisfaction

2022 National Defense Academy, Scientific practical conference on current issues of 2022

Venue - City of Gori, 2022

Role - Speaker

Topic: - Truth - justice

2021 National Defense Academy, Scientific-Practical Conference "Modern Management Challenges"

Venue - City of Gori, 2021 (online)

Role - Speaker

Topic: - Responsibility and deviation from it

2020 National Defense Academy, Scientific-Practical Conference "Global - Regional Security Challenges and Defense Forces"

Venue - City of Gori, 2020 (online)

Role - Speaker

Topic: - Food security as one of the important cornerstones of the country's security

2018 National Defense Academy, Scientific-Practical Conference "Georgia: Challenges and Threats"

Venue - City of Gori, 2018

Role - Speaker

Topic: - Food security

Other activities (cadet supervision, etc.)

During the academic activity - annually supervising the bachelor's undergraduate works.

Knowledge of languages

Georgian language - native

Russian language - well

English - average

German language – well

computer programs

Ms Word; Ms Excel; Ms PowerPoint; Access; Microsoft Office Outlook; PaintShopPro

Additional information

2017 - David Agmashenebeli Georgian National Defense Academy. Certificate of Honor for conscientious performance of official duties, exemplification of exemplary discipline and significant contribution to the educational process of the Academy

2019 - National Defense Academy, thank you for your conscientious performance of duty, exemplary discipline and significant contribution to the learning process of the Academy

2020 - National Defense Academy, Outstanding Lecturer of Management 2019/2020

Academic Year

2021 - Medal of the 3rd degree "For impeccable service in the system of the Ministry of Defense of Georgia"

2025 - National Defense Academy, Certificate of Honor "For Exemplary and Conscientious Performance of Official Duties"

2025 - Medal of the 2nd degree "For impeccable service in the system of the Ministry of Defense of Georgia"