



## National Defense Academy



### *Personal information*

**Name and surname:** Shalva Kvezereli

**date of birth:** 18.06.1980

**citizenship:** Georgia

### *Education*

**2008 – 2010** Georgian Agrarian University; Business Administration Doctor's Degree

**2003 – 2005** Germany; Weihestephan-Triesdorf University of Applied Sciences; Business Administration in Agriculture - MBA

**1998 – 2002** Georgian Agrarian University; Bachelor; Engineer-Ecologist

### *Work-experience*

**From 2017 to the present day** Georgian wheat producers union, member of the board

**10.2016-02.2017** THE REGIONAL ENVIRONMENTAL CENTRE FOR THE CAUCASUS - Project: Distribution of irrigation systems distribution in Gori, Kareli and Gurjaani districts. Expert-marketingist

**2016 - 2019** Member of Asian Development Bank Working Group - Agribusiness Consultant/Trainer (Asian Development Bank ADB)

**From 2016 to the present day** Triesdorf Agro-Business Consulting (TABCo), a member of the Working Group

**From 2014 to the present day** Davit Aghmashenebeli National Defense Academy, Associate Professor Management direction

**2012-2013** United Nations Development Program: "Business Sustainable Development and

Environmental Responsibility" Project Consultant

**From 2011 to the present day** Assistant Professor of Agrarian University of Georgia

Read lectures and seminars in subjects:

- Management Basics
- Marketing Basics
- Production and operations management
- Sales and sales management
- Agro products marketing
- Agribusiness management

**07.2011-09.2012** Ltd "Sargo +". Position, Deputy Director (Head of Production Process)

**09.2007-05.2011** German Technical Cooperation (GTZ), Private Sector Business Development Program (BDP-Borjomi) Coordinator

**01.2006-08.2007** German Technical Cooperation (GTZ) Project:

"Promoting Education and Qualification in the Field of Agriculture and Region Development in the South Caucasus Countries". Working group member

**07.2004-07.2005** Assistant to the Head of International Graduate Course, Department of Science at the University of Sciences using Wineshepan

### *Trainings and workshops*

**05.2006** Seminar: "Didactics and Methodology to Conduct Consulting"

**08.2007** Seminar: "Didactics and Methodology to Conduct Consulting"

**02.2008** TRAINING: Firm "KöpPL" in the management of agricultural machinery. "KöpPL" in the factory, the town of Entershöld / Bayern Germany

**10.2008** Seminar: "Basic Issues of Employee Safety" ("BP" - Critical Petroleum Human Security Course)

**02.2009** Seminar: "Business Planning and Attracting Investments"

**07.2009** Training: " GlobalGap" standards for breeding grounds

**03.2010** Seminar: "Tax liabilities and maintenance of accounting"

**02.2015** Training: NATO - „DEEP National Georgian Educations' Workshop“

**12.2016** Training: NATO - „Technology in the Classroom“

**01.2018** Workshop: "European experience in creating learning resources". Organizer: UNDP and the Ministry of Education, Science, Culture and Sports of Georgia

**05.2018** Workshop: Textbook Validation Workshop Developed by the National Center for Educational Quality Enhancement in Collaboration with the Swiss Publishing House (LMZ)

**06.2020** Seminar: "Agro Marketing" - Channels for selling agricultural products (online)

**06.2020** Seminar: "Financing of agricultural enterprises" - sources of financing, loans, financing risk ratios, solvency, financing plan, liquidity plan. (Online)

***List of scientific papers (Last 10 years)***

**2021** Responsibility

LEPL - David Agmashenebeli Georgian National Defense Academy, Modern Management Challenges, Proceedings of the Scientific-Practical Conference

**2020** Food security

LEPL - David Agmashenebeli Georgian National Defense Academy, Global - Regional Security Challenges and Defense Forces, Proceedings of the Scientific-Practical Conference

**2019** Corn production

Publication of Basisbank (Magazine №3 "Agro-Basis")

**2019** Aquaculture production

Publication of Basisbank (Magazine №3 "Agro-Basis")

**2018** Hazelnut production

Edition of Basisbank (Magazine №2 "Agro-Basis")

**2018** Grape production

Edition of Basisbank (Magazine №2 "Agro-Basis")

**2018** Grain production

Edition of Basisbank (Magazine №2 "Agro-Basis")

**2018** Production of sheep and goat products

Edition of Basisbank (Magazine №1 "Agro-Basis")

**2018** Pork production

Edition of Basisbank (Magazine №1 "Agro-Basis")

**2018 Pastures** (assessment of pastures in Georgia).  
Publication of the Georgian Farmers Association.

**2018 Livestock and production of its products in Georgia.**  
Publication of the Georgian Farmers Association.

**2018 Kiwi** - The guide is compiled and published by the United Nations Development Program (UNDP) and the Swiss Cooperation Office in the South Caucasus. Author of the planning and management part of the kiwi producer farm.

**2017 Potatoes** - The guide is compiled and published by the United Nations Development Program (UNDP) and the Swiss Cooperation Office in the South Caucasus. Author of the planning and management part of the potato-producing farm.

**2017 Berry Crops** - A handbook compiled and published by the United Nations Development Program (UNDP) and the Swiss Cooperation Office in the South Caucasus. Author of the planning and management part of the berry-producing farm.

**2017 Livestock** - The guide is compiled and published by the United Nations Development Program (UNDP) and the Swiss Cooperation Office in the South Caucasus. Author of the planning and management part of the livestock producer farm.

**2017 Beekeeping** - The guide is compiled and published by the United Nations Development Program (UNDP) and the Swiss Cooperation Office in the South Caucasus. Author of the planning and management part of the honey producer farm.

**2017** The main features of the Georgian labor market, Journal New Economist №3

**2016 Nuts** - The guide is compiled and published by the United Nations Development Program (UNDP) and the Swiss Cooperation Office in the South Caucasus. Author of the planning and management part of the hazelnut farm.

**2015** Libra and law. Tbilisi, Publishing House "Sveti +"

**2014** Farming organization and management. (The book Farmer in Two Parts, Author of Farming and Management)

**2014** Luther Burbank, naturalist. Tbilisi, Publishing House "Sveti +"

**2014** Call of Songs. Tbilisi Publishing House "Sveti +"

**2013** The soul of man. Tbilisi, Publishing House "Sveti +"

**2013** On good and evil. Tbilisi, Publishing House "Sveti +"

**2013** Names of Georgian countries. Tbilisi, Publishing House "Sveti +"

**2012** Doomed to the garrison. Tbilisi, Publishing House "Sveti +"

***Participation in conferences, congresses, symposiums***

**2021** National Defense Academy, Scientific-Practical Conference "Modern Management Challenges"

Venue - City of Gori, 2021 (online)

Role - Speaker

Topic: - Responsibility and deviation from it

**2020** National Defense Academy, Scientific-Practical Conference "Global - Regional Security Challenges and Defense Forces"

Venue - City of Gori, 2020 (online)

Role - Speaker

Topic: - Food security as one of the important cornerstones of the country's security

**2018** National Defense Academy, Scientific-Practical Conference "Georgia: Challenges and Threats"

Venue - City of Gori, 2018

Role - Speaker

Topic: - Food security

**2013** "Agromarketing and Peculiarities of the Food Market". "Bioeconomics and Sustainable Development of Agriculture" - Ivane Javakhishvili Tbilisi State University, II International Scientific-Practical Conference

**2009** "On the Guardian of Health and Welfare", Conference "Perspectives on Animal Health in Georgia", Proceedings of the International Conference, Bakuriani

**2005** "Economic indicators of pork production - on the example of Georgia". Troppen Tag 2005, Hohnheim University International Agricultural Conference

***Other activities (cadet supervision, etc.)***

During the academic activity - annually supervising the bachelor's undergraduate works.

***Knowledge of languages***

**Georgian language** - native

**Russian language** - well

**English** - average

**German language – well**

*computer programs*

**Ms Word; Ms Excel; Ms PowerPoint; Access; Microsoft Office Outlook; PaintShopPro**

*Additional information*

**2017** - David Agmashenebeli Georgian National Defense Academy. Certificate of Honor for conscientious performance of official duties, exemplification of exemplary discipline and significant contribution to the educational process of the Academy

**2019** - National Defense Academy, thank you for your conscientious performance of duty, exemplary discipline and significant contribution to the learning process of the Academy

**2020** - National Defense Academy, Outstanding Lecturer of Management 2019/2020 Academic Year